

## DOOR-TO-DOOR ALL-INCLUSIVE FARES WITH 15% REDUCED DEPOSIT

- AND -

# **NEW PORT-TO-PORT ALL-INCLUSIVE FARES**



### DOOR-TO-DOOR ALL-INCLUSIVE

### 15% REFUNDABLE REDUCED DEPOSIT | FARES WILL INCREASE ON 1 MARCH 2022

Already amongst the most robust all-inclusive offering of any cruise line, ultra-luxury Silversea Cruises' new Door-to-Door All-Inclusive fares now feature a 15% refundable reduced deposit (normally 25%) on all worldwide voyages through March 2023. This unmatched offering includes: roundtrip economy airfare, reduced business class air, or air credit; all airport/hotel/ship transfers including new private executive transfers from home; pre- and post-cruise hotel night/s or hotel day-rooms; and luggage handling – all in addition to Silversea's inclusive shore excursions and renowned onboard amenities and services.

#### **BENEFITS FOR YOUR CLIENTS:**

- An easy, carefree travel experience; everything taken care of, door to door.
- A single fare that covers the entirety of their journey.
- Peace of mind knowing that they are in Silversea's expert care every moment; flight changes and/or delays are automatically handled to ensure seamless travels.
- Option for an air credit if they prefer to use their personal travel miles.
- Covid-19 protection for added peace of mind.

#### WHAT'S INCLUDED:



EXPEDITION IN-COUNTRY
AIR & HOTEL

**EXPEDITION ACTIVITIES & GEAR** 





### PORT-TO-PORT ALL-INCLUSIVE FARES

15% DEPOSIT | LOWER FARES | FARES EXPIRE 28 FEBRUARY 2022\*

\*On selected itineraries

Appealing to your clients who prefer to make their pre- and post-cruise travel arrangements independently – including their air, hotel, and transfers – new Port-to-Port All-Inclusive fares are now available on selected itineraries with a non-refundable 15% deposit. These lower fares offer flexibility without sacrificing luxury as guests will enjoy all of Silversea's inclusive shore excursions and renowned onboard amenities and services.

#### **BENEFITS FOR YOUR CLIENTS:**

- Your clients with price sensitivities can **save on average 25%** vs. our Door-To-Door fares\*.
- An ideal option for those who wish to use their personal travel miles.
- Perfect for clients who prefer the flexibility of curating their own pre- and post-cruise travel plans (hotel rewards, visiting family, extended travels, etc.).
- Appealing to your drive-market clients and those who live in/near departure/arrival ports.
- Covid-19 protection for added peace of mind.

#### WHAT'S INCLUDED:

#### **DEPOSIT NON REFUNDABLE** 8 8 8 $\odot$ 8 INTERNATIONAL **FOOD & BEVERAGES** INTERNATIONAL PRIVATE AIRPORT AIRPORT PRIVATE EXECUTIVE FLIGHT **TRANSFERS** TRANSFERS FLIGHT **EXECUTIVE** BUTLER SERVICE TRANSFERS TRANSFERS or Air Credit or Air Credit SHORE EXCURSIONS **EXPEDITION IN-COUNTRY** AIR & HOTEL

**EXPEDITION ACTIVITIES & GEAR** 



<sup>\*</sup>Comparison done with a Door-To-Door non-use air credit



# ALL-INCLUSIVE FARES COMPARISON CHART

		DOOR-TO-DOOR	PORT-TO-PORT
ALL-INCLUSIVE PACKAGE	Private executive transfers (between home and airport)	<b>✓</b>	×
	International flights (or air credit)	<b>✓</b>	×
	Business Class upgrades at reduced rates	<b>✓</b>	×
	Transfers and luggage handling (between airport, hotel and pier)*	<b>✓</b>	×
	Pre-/post- cruise hotel nights (on selected Expedition voyages)	<b>✓</b>	<b>✓</b>
	Domestic flights (on selected Expedition voyages)	<b>✓</b>	<b>✓</b>
	Multiple dining options and beverages	<b>✓</b>	<b>✓</b>
	Butler service, onboard gratuities and Wi-Fi	<b>✓</b>	<b>✓</b>
	Shore excursions and city centre shuttle	<b>✓</b>	<b>✓</b>
	Highly-qualified Expedition Team (Expedition only)	<b>✓</b>	<b>✓</b>
	Expedition lectures and activities (Expedition only)	✓	<b>✓</b>
	Expedition gear, backpack and water bottle (Expedition only)	✓	<b>✓</b>
BOOKING CONDITIONS	Deposit	15% fully refundable	15% non-refundable
	Final payment (days prior)	120	150
	Onboard Booking Savings	5%	2.5%
	Promotional pre-/post- land programme combinability	<b>✓</b>	×
	Venetian Society Savings combinability	<b>✓</b>	×
	Trade Event certificate combinability	<b>✓</b>	×
	"Fare Guarantee"	<b>✓</b>	×
	FIT and Group programmes	<b>✓</b>	✓ ·
	Combo Savings combinability	<b>✓</b>	~
	Kids Savings	<b>✓</b>	<b>✓</b>
	Single, Third and Fourth supplements (as applicable)	<b>√</b>	<b>✓</b>
	Combinable with National Account programmes	✓	~
	Future Cruise Credits (FCC) applied	<b>√</b>	<b>√</b>
	Covid protection	<b>√</b>	~
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<sup>\*</sup>depending on Silversea's air programme flight schedule

### **COVID-19 PROTECTION**

Both fare options benefit from our Covid-19 Protection Policy allowing guests to convert their booking into a 100% Future Cruise Credit or receive a 100% refund for the total booking amount in case authorities in guest's country of residence prohibit travel, or should a guest or a member of their travelling party test positive for COVID-19 within 30 days of embarkation.





# **COVID-19 PROTECTION SCENARIOS**

SCENARIOS	CRUISES ELIGIBLE	CONDITIONS APPLIED	COMMISSION (on the cancelled booking)	DEADLINE	FARES PROTECTED BY THIS POLICY
1. Guests travelling with children <12 or guests who cannot be vaccinated; within 30 days prior to sail	Sailings departing between 1 December 2021 and 31 March 2023	Cancel and get a cash refund or 100% FCC of the booking amount paid	Protected if the booking is paid in full (but please check detailed T&Cs)	None	
2. Government suddenly issue travel ban/s; until departure date	Sailings departing between 1 December 2021 and 31 March 2023	Cancel and get a cash refund or 100% FCC of the booking amount paid	Protected if the booking is paid in full (but please check detailed T&Cs)	None	Door-to-Door All-Inclusive (fare codes 03, CB, GV)
Tested COVID-19     positive before     boarding; pre-cruise     testing at pier or     airport	Sailings departing between 1 December 2021 and 31 March 2023	Cash refund or 100% FCC of the booking amount paid, and travel assistance for air booked through SSC only	Protected if the booking is paid in full (but please check detailed T&Cs)	None	Port-to-Port All-Inclusive (fare code K3) Reduced fares (fare codes TA, T5, RR, FF)
4. Tested COVID-19 positive while onboard during your cruise	Sailings departing between 1 December 2021 and 31 March 2023	Up to 100% cash refund or FCC of the booking amount paid; medical coverage and incremental travel/ lodging costs to transport guest home	Protected, given that guest is already onboard	None	

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